**Workshop on how to write successful project proposals**

***Unlocking Funding Opportunities:***

***Crafting Winning Project Proposals Workshop***

**Location: Faculty of Economics, University of Niš,**

**Trg kralja Aleksandra Ujedinitelja 11, 18000 Niš, Room 5**

**Date: September 27-28th 2023**

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**DAY I**

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| **Wednesday, September 27th 2023, Faculty of Economics, University of Niš, Room 5** | | |
| 945 – 1000h | Participants registration |  |
| **Part I**  **Unlocking evaluators perspective; Academia – policymakers cooperation and projects for LSG** | | |
| 1000 – 1005h | Welcome notes | Jelena Stanković, PhD, FEUN, Project Coordinator |
| 1005 – 1100 h | How reviewers get their job done and what it means for project proposal writing | Claudia Van der Laag, OSLOMET, Norway |
| 1100 – 1130 h | What is Universal Design and how we can use it in Research Project Websites | Mehdi Zarei, OSLOMET, Norway |
| 1130 – 1200 h | Research, stakeholders, and rules & regulations for research involvement from the perspective of local-self governments | Istin Cantraun Mueller, City of Linz, Austria |
| 1200 – 1230h | *Discussion* | |
| 1230 – 1300 h | *Coffee/Snack break* | |
| **Part II**  **The project structure in Horizon program** | | |
| 1300 – 1400h | The structure of the Horizon proposals: how to write Excellence, Impacts and Implementation? | Jelena Stanković, PhD, FEUN, Project Coordinator |
| 1400 – 1500h | *Discussion* | |

**Link for online participation:**

"Unlocking Funding Opportunities: Crafting Winning Project Proposals Workshop" – Day 1

Wednesday, September 27, 2023 · 10:00am – 3:00pm

UR DATA project is inviting you to a scheduled Zoom meeting.  
Topic: UR-DATA Workshop  
Time: Sep 27, 2023 10:00 AM Belgrade, Bratislava, Ljubljana  
        Every day, 2 occurrence(s)  
        Sep 27, 2023 10:00 AM  
        Sep 28, 2023 10:00 AM  
  
Join Zoom Meeting  
<https://us06web.zoom.us/j/83462093811?pwd=5an8fAMC50hzY7abjkZsgndRBcKaB6.1>  
  
Meeting ID: 834 6209 3811  
Passcode: 270923

**DAY II**

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| **Thursday, September 28th 2023, Faculty of Economics, University of Niš, Room 5** | | |
| 945 – 1000h | Registration of participants | |
| **Part I**  **Knowing better Horizon and Interreg** | | |
| 1000 – 1100h | Writing a successful EU proposal: Horizon and Interreg projects – Part 1 | Alessandro Lue, Poliedra – Politecnico di Milano, Italy |
| 1100 – 1200h | Writing a successful EU proposal: Horizon and Interreg projects – Part 2 | Gianluca Lentini, Poliedra – Politecnico di Milano, Italy |
| 1200 – 1230h | *Discussion* | |
| 1230 – 1300h | *Coffee/Snack break* | |
| **Part II**  **NGO and SMEs projects; Erasmus+ program** | | |
| 1300 – 1400h | Methods of financing and development of projects for non-governmental organizations and SMEs  (Načini finansiranja i izrada projekata za nevladine organizacije i MSP) | Milivoje Jovanović, ENECA, Serbia |
| 1400 – 1500h | Meet the Erasmus+ program | Jelena Stanković, PhD, Project coordinator |
| 1500 – 1530h | *Discussion and closing of the meeting* | |

